



**PHILIPPINE NORMAL UNIVERSITY**

The National Center for Teacher Education

**BIDS AND AWARDS COMMITTEE**

Taft Avenue, Manila  
Tel. No. 317-1768 loc. 738

**NOTICE OF AWARD**

February 17, 2023

**Mr. ANGELO JESUS L. COSCA**  
Eastern Telecommunications Philippines, Inc.  
Telecoms Plaza, 316 Sen. Gil Puyat Avenue,  
Salcedo Village, Makati City  
5300-8888 / 0917-5643361  
[coscaal@etpi.com.ph](mailto:coscaal@etpi.com.ph)

Dear Mr. Cosca:

We are pleased to inform you that based on the findings of the Bids and Awards Committee, the contract for **Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service** is hereby awarded to **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.** pursuant of BAC Resolution No. **GD 2022-10-139a** dated February 17, 2023.


Thus, notice is hereby given that the contract for the procurement of the project will be awarded to **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.** in the total amount of **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (₱ 1,612,800.00)**, subject to submission within ten (10) calendar days from receipt hereof a Performance Security, valid until the issuance of the Certificate of Acceptance, in any of the following forms:

- a. Cash or cashier's/manager's check issued by a universal or commercial bank or bank draft/guarantee or irrevocable letter of credit issued by a universal or commercial bank: provided, however, that it shall be confirmed or authenticated by a universal or commercial bank, if issued by a foreign bank equivalent to ten percent (5%) of the total contract price (₱ 80,640.00); or
- b. Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security equivalent to thirty percent (30%) of the total contract price (₱ 483,840.00); or
- c. Performance Securing Declaration (PSD) as provided under the Revised Implementing Rules and Regulations of Republic Act No. 9184.


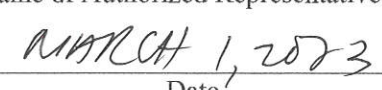
Failure to provide the performance security shall constitute ground for cancellation of the award and forfeiture of the bid security.

Very truly yours,

By Authority of the Board of Regents:

  
BERT J. TUGA  
President

Conforme:

  
\_\_\_\_\_  
Name of Authorized Representative  
  
\_\_\_\_\_  
Date



**BAC Resolution Declaring the Lowest Calculated and Responsive Bidder and  
Recommending Approval**

**Resolution No. GD 2022-10-139a**

**WHEREAS**, the Philippine Normal University, in compliance with RA 9184, posted/advertised the Invitation to Bid for the **Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service** on January 13-February 6, 2023 in PhilGEPS, PNU BAC Bulletin Board and PNU Website with an approved budget of **Four Million Five Hundred Thousand Pesos (Php 4,500,000.00)** for the contract;

**WHEREAS**, a **Pre-Bid Conference** was conducted last **20 January 2023 (Friday)** virtually via Zoom application, wherein two (2) interested service providers attended the Conference, namely:

1. **Sixty Switched Information Technology Solutions, Inc.** represented by Mr. Mark Louie Pimentel, Mr. Jeric Cupin, Ms. Agnelli Estudillo, and Mr. Ronaldo Chan ([louie@sixtyswitched.com](mailto:louie@sixtyswitched.com), [jeric@sixtyswitched.com](mailto:jeric@sixtyswitched.com), [agnelli@sixtyswitched.com](mailto:agnelli@sixtyswitched.com), [ronald@sixtyswitched.com](mailto:ronald@sixtyswitched.com))
2. **Converge ICT Solutions, Inc.** represented by Mr. Christian Quino, Mr. Ron Cacao, Mr. Lazaro III B. Morales, and Ms. Princess Josefa N. Marcelo ([cgquino@convergeict.com](mailto:cgquino@convergeict.com), [rgcacao@convergeict.com](mailto:rgcacao@convergeict.com), [lbmorales@convergeict.com](mailto:lbmorales@convergeict.com), [pjnmarcelo@convergeict.com](mailto:pjnmarcelo@convergeict.com))

**WHEREAS**, the Technology-Related Bids and Awards Committee (BAC) has scheduled and conducted the **Opening of Bids on 6 February 2023 (Monday)** at 9:00 AM held at the Pedro T. Orata Hall (Room 103);

**WHEREAS**, during the scheduled Opening of Bids, two (2) service providers bought the Official Bid Documents, and submitted Bid, namely: **Eastern Telecommunications Philippines, Inc.** and **Converge ICT Solutions, Inc.**;

**WHEREAS**, the summary of the Opening of Bids are as follows:

LOT	Bidder/s	Bid Amount	Remarks
Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service (ABC: Php 4,500,000.00)	Eastern Telecommunications Philippines, Inc.	1,612,800.00	Eligible
	Converge ICT Solutions, Inc.	2,284,800.00	Eligible

**WHEREAS**, during the detailed Technical Evaluation conducted by the Technical Representative, **Eastern Telecommunications Philippines, Inc.** complied and satisfied all the requirements specified in Section VII. Technical Specifications of the bidding documents;

**WHEREAS**, upon arithmetical computation, **Eastern Telecommunications Philippines, Inc.**'s Financial Bid amounting to **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (P 1,612,800.00)** with an equivalent of 64.16% (**P 2,887,200.00**) variance from the ABC was then declared as the Lowest Calculated Bid, subject to further evaluation to ascertain, verify, and validate the submitted bid;

**WHEREAS**, on **14 February 2023 (Tuesday)**, the BAC, Technical Working Group (TWG), and BAC Secretariat conducted the Post Qualification assessment on the submitted bids by **Eastern Telecommunications Philippines, Inc.**, and was found to have complied with all the requirements and conditions specified in the bidding documents and have passed the post qualification after having verified, validated and ascertained its bid documents;





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**WHEREAS**, upon careful examination, verification and validation of the eligibility, technical and financial requirements submitted by **Eastern Telecommunications Philippines, Inc.**, its bid of **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (₱ 1,612,800.00)** was found to be responsive; and


**NOW, THEREFORE, WE**, the Members of the Technology-Related Bids and Awards Committee do hereby **RESOLVE** as it is hereby **RESOLVED**:

- a. That **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.** be declared as the Lowest Calculated Responsive Bid, in consideration of its total amount of Bid equal to **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (₱ 1,612,800.00)**;
- b. That we, the members of the Bids & Awards Committee (BAC), as per University Memorandum No. 082, Series of 2022 dated 17 May 2022, recommends to the Head of the Procuring Entity (HoPE) to award the Contract as detailed in this BAC Resolution; and
- c. That, a **Notice of Award (NOA)** be issued to **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.**, upon adoption and approval of this BAC Resolution.
- d. To recommend the foregoing for the approval of the President of the Philippine Normal University.

**RESOLVED**, during the Regular Meeting held on **February 17, 2023**, virtually via Gmail application.

**BIDS AND AWARDS COMMITTEE**

Resolution No. GD 2022-10-139a

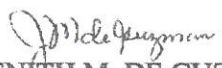
  
**ADONIS P. DAVID**  
Chair

  
**MARIE PAZ E. MORALES**  
Member

  
**TERESITA T. RUNGDUIN**  
Vice-Chair

  
**NINO D. NALDOZA**  
Member

  
**JOHN P. NATIVIDAD**  
Member

  
**JENITH M. DE GUZMAN**  
Member

  
**CROMWELL L. VALERIANO**  
Member

  
**JOEMAR D. SAJONA**  
End-User

  
**ROXAN C. ORMITA**  
Technical Representative

**APPROVED**  
  
**BERT J. TUGA**  
University President



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## NOTICE TO PROCEED

March 9, 2023

**Mr. ANGELO JESUS L. COSCA**  
**Eastern Telecommunications Philippines, Inc.**  
Telecoms Plaza, 316 Sen. Gil Puyat Avenue,  
Salcedo Village, Makati City  
5300-8888 / 0917-5643361  
[coscaal@etpi.com.ph](mailto:coscaal@etpi.com.ph)


Dear Mr. Cosca:

The attached Contract having been approved; notice is hereby given to **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.** that work may commence for the project: **Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service** effective after the receipt of this notice.

Upon receipt of this notice, you are responsible for performing the services under the terms and conditions of the Agreement and in accordance with the Implementation Schedule.

Please acknowledge receipt and acceptance of this notice by signing both copies in the space provided below. Keep one copy and return the other to the Chair, Bids and Awards Committee.

Very truly yours,  
By Authority of the Board of Regents

  
**BERT J. TUGA**  
University President *MP*

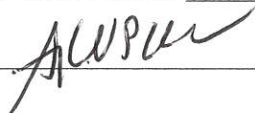
I acknowledge receipt of this Notice on (date of receipt)

3-23-2023

Name of the Representative of the Bidder:

ANGELO JESUS L. COSCA

Authorized Signature: \_\_\_\_\_







PROJECT: Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service

CONTRACT NO: GD 2022-10-139a

### CONTRACT AGREEMENT

KNOW ALL MEN BY THESE PRESENTS:

THIS AGREEMENT, made the MAR 30 2023 day of MAR 30 2023, 2023 between the **PHILIPPINE NORMAL UNIVERSITY (PNU)** of the Philippines represented herein by its President **Dr. BERT J. TUGA**, with Office address at PNU, Taft Avenue, City of Manila, hereinafter called the **"ENTITY"** of the one part and **EASTERN TELECOMMUNICATIONS PHILIPPINES, INC.** represented by its **VICE PRESIDENT - SALES, MR. MICHAEL S. CASTAÑEDA**, duly organized and existing by virtue of the laws of the Republic of the Philippines with office address at Telecoms Plaza, 316 Sen. Gil Puyat Avenue, Salcedo Village, Makati City, hereinafter called the **"SUPPLIER"** of the other part.

WHEREAS, PNU intends to subscribe a high-speed internet service connection for the Year 2023;

WHEREAS, internet service is vital and critical to the success and continuity of the operation of the University;

WHEREAS, primary internet bandwidth provides faster internet connectivity in the University;

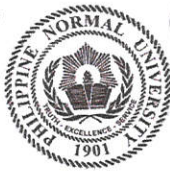
WHEREAS, PNU requires a main internet connection with a bandwidth of 600 MBPS that could set up a fast access internet service to facilitate the PNU Web-Based Systems, Web Portal Resources, Online Education and other programs crucial to the academic and administrative operations of the University;

WHEREAS, the Entity invited Bids for certain goods and ancillary services, viz., **Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service (GD 2022-10-139a)** and has accepted a Bid by the Supplier for the supply of those goods and services in the sum of **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (P 1,612,800.00)**, hereinafter called the **"CONTRACT PRICE"**.

### NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents as required by the 2016 revised Implementing Rules and Regulations of Republic Act No. 9184 shall be deemed to form and be read and construed as integral part of this Agreement, viz.:
  - (a) Philippine Bidding Documents (PBDs);
    - i. Schedule of Requirements;
    - ii. Technical Specifications;
    - iii. General and Special Conditions of Contract; and
    - iv. Supplemental or Bid Bulletins, if any
  - (b) Winning bidder's bid, including the Eligibility requirements, Technical and Financial Proposals, and all other documents or statements submitted;





Bid form, including all the documents/statements contained in the Bidder's bidding envelopes, as annexes, and all other documents submitted (e.g., Bidder's response to request for clarifications on the bid), including corrections to the bid, if any, resulting from the Procuring Entity's bid evaluation;

- (c) Performance Security;
- (d) Notice of Award of Contract; and the Bidder's conforme thereto; and
- (e) Other contract documents that may be required by existing laws and/or the Procuring Entity concerned in the PBDs. Winning bidder agrees that additional contract documents or information prescribed by the GPPB that are subsequently required for submission after the contract execution, such as the Notice to Proceed, Variation Orders, and Warranty Security, shall likewise form part of the Contract.

3. In consideration for the sum of **One Million Six Hundred Twelve Thousand Eight Hundred Pesos (P 1,612,800.00)** or such other sums as may be ascertained, **Eastern Telecommunications Philippines, Inc.** agrees to **Rebidding for the Supply, Delivery and Installation of PNU Main Internet Service** in accordance with his/her/its Bid.

4. The **Philippine Normal University** agrees to pay the above-mentioned sum in accordance with the terms of the Bidding.

WHEREAS, the **CONTRACTOR** has offered his services to **ENTITY** and the latter is willing to accept the services of the former under such terms and conditions prescribed under this contract.

WHEREAS, the following documents, hereinafter referred to as Contract Documents, shall be deemed integral parts of this Contract, as fully as if hereto attached or herein stated, and shall continue to govern and control in full force and effect, the rights and obligations of the parties as if the documents were set forth in full, except as otherwise modified by mutual agreement in writing of both parties, to wit;

Annex "A" Settlement of Disputes

Annex "B" Termination of Contracts

This Agreement becomes binding and valid upon approval by the proper authorities.

WITNESS

MICHAEL S. CASTAÑEDA  
SUPPLIER

JOSE M. OCAMPO JR.  
VP-FA

BERT J. TUGA  
PRESIDENT








**IN WITNESS** whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of the Republic of the Philippines on the day and year first above written.

**EASTERN TELECOMMUNICATIONS  
PHILIPPINES, INC.**

  
MICHAEL S. CASTAÑEDA

**REPUBLIC OF THE PHILIPPINES  
PHILIPPINE NORMAL UNIVERSITY**

  
BERT J. TUGA  
President

  
JOSE M. OCAMPO JR.  
Vice President for  
Finance and Administration  
Witness

CERTIFICATION AS TO AVAILABILITY OF FUNDS

₱1,612,800

  
JASTINE BREATHE A. PACURIB  
Accountant III

(01)



REPUBLIC OF THE PHILIPPINES)

CITY OF MANILA ) S.S.

ACKNOWLEDGEMENT

BEFORE ME, a Notary Public this \_\_\_\_\_ day of \_\_\_\_\_ 2023 at the City of Manila, personally appeared:

Name	Gov't. ID No./CTC	Issued On/At
1. BERT J. TUGA	PP No. P07126583	2/18/19- DFA-Manila
2. MICHAEL S. CASTAÑEDA		

Known to me and to me known to be the same persons who executed the CONTRACT together with the ANNEXES consisting of seven (7) pages including this page of acknowledgement and they acknowledged to me that the same is their free and voluntary act and deed, as well as the free act and deed of the entities they represent respectively.

WITNESS MY HAND AND SEAL on the date and place first above written.

NOTARY PUBLIC  
Until 31 December 2023  
PTR No. \_\_\_\_\_

ATTY. ROLANDO LAS PIÑAS

Notary Public - City of Manila  
Notarial Commission No. 2023/016  
Until Dec. 31 2024  
240-C.A.H. Lacson St., Samp. Mla.  
Roll of Attorney No. 84035  
PTR No. 0822024/JAN 3, 2023/ MLA.  
IBP Membership No. 243549 / 06/20/2022  
MCLE Exempted G.B.O. 1s. 2008

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