



**PHILIPPINE NORMAL UNIVERSITY**  
The National Center for Teacher Education  
**BIDS AND AWARDS COMMITTEE**  
Taft Avenue, Manila  
Tel. No. 317-1768 loc. 738

## NOTICE OF AWARD

March 3, 2022

Mr. RODOLFO GALINATO B. ELEAZAR  
American Technologies, Inc.  
5 Ideal Street cor. McCollough, Brgy. Addition Hills,  
Mandaluyong City  
8584-6868 / 8584-0000 loc. 1066 / 0915-4659823

Sir:

We are pleased to inform you that based on the findings of the Bids and Awards Committee, the contract for Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) and License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University is hereby awarded to AMERICAN TECHNOLOGIES, INC. pursuant of BAC Resolution No. GD 2022-01-003 dated March 3, 2022.

Thus, notice is hereby given that the contract for the procurement of the project will be awarded to AMERICAN TECHNOLOGIES, INC. in the total amount of Two Million Ninety-Two Thousand Five Hundred Nineteen Pesos (₱ 2,092,519.00), subject to submission within ten (10) calendar days from receipt hereof a Performance Security, valid until the issuance of the Certificate of Acceptance, in any of the following forms:

- a. Cash or cashier's/manager's check issued by a universal or commercial bank or bank draft/guarantee or irrevocable letter of credit issued by a universal or commercial bank; provided, however, that it shall be confirmed or authenticated by a universal or commercial bank, if issued by a foreign bank equivalent to ten percent (5%) of the total contract price (₱ 104,625.95); or
- b. Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security equivalent to thirty percent (30%) of the total contract price (₱ 627,755.70); or
- c. Performance Securing Declaration (PSD) as provided under the Revised Implementing Rules and Regulations of Republic Act No. 9184.

Failure to provide the performance security shall constitute ground for cancellation of the award and forfeiture of the bid security.

Very truly yours,  
By Authority of the Board of Regents:

*Bert J. Tuga*  
BERT J. TUGA  
President *BB*

Conforme:

*Rodolfo Galinato B. Eleazar*  
Name of Authorized Representative  
*March 14, 2022*  
Date



## PHILIPPINE NORMAL UNIVERSITY

The National Center for Teacher Education

### BIDS AND AWARDS COMMITTEE

Taft Avenue, Manila

Tel. No. 317-1768 loc. 738

### BAC Resolution Declaring the Single Calculated and Responsive Bidder and Recommending Approval

Resolution No. GD 2022-01-003

WHEREAS, the Philippine Normal University, in compliance with RA 9184, posted/advertised the Invitation to Bid for the Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) and License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University on January 20, 2022-February 9, 2022 in PhilGEPS, PNU BAC Bulletin Board and PNU Website with an approved budget of Two Million One Hundred Thousand Pesos (Php 2,100,000.00); for the contract;

WHEREAS, a Pre-Bid Conference was conducted last 26 January 2022 (Wednesday) virtually via Zoom application, wherein three (3) interested suppliers attended the Conference, namely:

1. Radenta Technologies, Inc. represented by Mr. Christopher Christian V. Flores ([christopher.flores@radenta.com](mailto:christopher.flores@radenta.com))
2. American Technologies, Inc. represented by Mr. Rodolfo Eleazar ([releazar@ati.com.ph](mailto:releazar@ati.com.ph))
3. Integrated Computer Systems, Inc. represented by Ms. Veronica Mendoza-Cepe ([vmendoza@ics.com.ph](mailto:vmendoza@ics.com.ph))

WHEREAS, the Regular Bids and Awards Committee (BAC) has scheduled and conducted the Opening of Bids on 9 February 2022 (Wednesday) at 4:00 PM held at the PNU Alumni Relations Hall;

WHEREAS, during the scheduled Opening of Bids, only one (1) supplier bought the Official Bid Documents, and submitted Bids, namely: American Technologies, Inc.;

WHEREAS, the summary of the Opening of Bids are as follows:

LOT	Bidder/s	Bid Amount	Remarks
1 Lot - Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) and License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University (ABC: Php 2,100,000.00)	American Technologies, Inc.	2,092,519.00	Eligible

WHEREAS, during the detailed Technical Evaluation conducted by the Technical Representative, American Technologies, Inc. complied and satisfied all the requirements specified in Section VII. Technical Specifications of the bidding documents;

WHEREAS, upon arithmetical computation, American Technologies, Inc.'s Financial Bid amounting to Two Million Ninety-Two Thousand Five Hundred Nineteen Pesos (₱ 2,092,519.00) with an equivalent of 0.36% (₱ 7,481.00) variance from the ABC was then declared as the Single Calculated Bid, subject to further evaluation to ascertain, verify, and validate the submitted bid;

WHEREAS, on 2 March 2022 (Wednesday), the BAC, Technical Working Group (TWG), and BAC Secretariat conducted the Post Qualification assessment on the submitted bids by American Technologies, Inc., and was found to have complied with all the requirements and conditions specified in the bidding documents and have passed the post qualification after having verified, validated and ascertained its bid documents;



# PHILIPPINE NORMAL UNIVERSITY

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## BIDS AND AWARDS COMMITTEE

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WHEREAS, upon careful examination, verification and validation of the eligibility, technical and financial requirements submitted by American Technologies, Inc., its bid of Two Million Ninety-Two Thousand Five Hundred Nineteen Pesos (₱ 2,092,519.00) was found to be responsive;

NOW, THEREFORE, WE, the Members of the Technology-Related Bids and Awards Committee do hereby RESOLVE as it is hereby RESOLVED:

- a. That AMERICAN TECHNOLOGIES, INC. be declared as the Single Calculated Responsive Bid, in consideration of its total amount of Bid equal to Two Million Ninety-Two Thousand Five Hundred Nineteen Pesos (₱ 2,092,519.00);
- b. That we, the members of the Bids and Awards Committee (BAC), as per University Memorandum No. 011, Series of 2022 dated 14 January 2022, recommends to the Head of the Procuring Entity (HoPE) to award the Contract as detailed in this BAC Resolution; and
- c. That, a Notice of Award (NOA) be issued to AMERICAN TECHNOLOGIES, INC., upon adoption and approval of this BAC Resolution.

RESOLVED, during the Regular Meeting held on March 3, 2021, virtually via Zoom application.

## BIDS AND AWARDS COMMITTEE

Resolution No. GD 2022-01-003



ADONIS P. DAVID

Chair



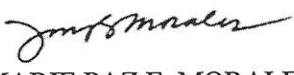
JENITH M. DE GUZMAN

Member



JOSE M. OCAMPO JR.

Vice-Chair



MARIE PAZ E. MORALES

Member



JOEMAR D. SAJONA

End-User



NIÑO D. NALDOZA

Member



ROXAN C. ORMITA

Technical Representative



JOHN P. NATIVIDAD

Member

## APPROVED



BERT J. TUGA

University President



**PHILIPPINE NORMAL UNIVERSITY**  
The National Center for Teacher Education  
**BIDS AND AWARDS COMMITTEE**  
Taft Avenue, Manila  
Tel. No. 317-1768 loc. 738

**NOTICE TO PROCEED**

March 22, 2022

Mr. RODOLFO GALINATO B. ELEAZAR  
American Technologies, Inc.  
5 Ideal Street cor. McCollough, Brgy. Addition Hills,  
Mandaluyong City  
8584-6868 / 8584-0000 loc. 1066 / 0915-4659823

Sir:

The attached Purchase Order having been approved, notice is hereby given to AMERICAN TECHNOLOGIES, INC. that work may commence for the project: Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) and License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University effective after the receipt of this notice.

Upon receipt of this notice, you are responsible for performing the services under the terms and conditions of the Agreement and in accordance with the Implementation Schedule.

Please acknowledge receipt and acceptance of this notice by signing both copies in the space provided below. Keep one copy and return the other to the Chair, Bids and Awards Committee.

Very truly yours,  
By Authority of the Board of Regents

BERT J. TUGA  
University President

I acknowledge receipt of this Notice on (date of receipt) MARCH 30, 2022

Name of the Representative of the Bidder: RODOLFO GALINATO B. ELEAZAR

Authorized Signature: 



**PURCHASE ORDER**  
 Philippine Normal University  
 Agency

Supplier: <b>AMERICAN TECHNOLOGIES, INC.</b>	P.O. No. <b>22-03-0048</b>
Address: #5 Ideal St. Cor. McCollough Brgy. Addition Hills, Mandaluyong City	Date: <b>March 22, 2022</b>
TIN : 000-329-993-000	Mode of Procurement: <b>Public Bidding</b>

Gentlemen:

Please furnish this Office the following articles subject to the terms and conditions contained herein:

Place of Delivery: <b>PNU Manila - Supply and Property Unit</b>	Delivery Term: <b>within 30 calendar days</b>
Date of Delivery: _____	Payment Term: _____

Stock No.	Unit	Description	Quantity	Unit Cost	Amount
	lot	<u>Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) &amp; License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University</u>	1	₱2,092,519.00	₱2,092,519.00
	licenses	<u>Endpoint Central Intercept X Advanced (1 Year)</u> <u>Supported Operating System:</u> Microsoft – Windows 10/8.1/8/7 Mac OS <u>Exploit Prevention</u> Enforce Data Execution Prevention Mandatory Address Space Layout Randomization DLL Hijacking Structured Exception Handler Overwrite (SEHOP) Import Address Table Filtering (IAF) <u>Active Adversary Mitigations</u> Credential Theft Protection Code Cave Mitigation Man-in-the-Browser Protection (Safe Browsing) Malicious Traffic Detection Meterpreter Shell Detection	500		
		<i>Page 1 of 5</i>		<i>References:</i> BAC Sol# GD 2022-01-003 PR# 21-01-0011 Ref# 8359404	

(Total Amount in Words)

**₱2,092,519.00**

In case of failure to make the full delivery within the time specified above, a penalty of one-tenth (1/10) of one percent for every day of delay shall be imposed.

Very truly yours,

  
**BERT J. TUGA**  
 President

Conforme:

  
 Signature over Printed Name of Supplier

MARCH 30, 2022  
 Date

Funds Available:

  
**RONNIE B. PAGAL**  
 Accountant IV

ORS/BURS No.: \_\_\_\_\_  
 Amount: \_\_\_\_\_



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Philippine Normal University  
Agency

Supplier: <b>AMERICAN TECHNOLOGIES, INC.</b>	P.O. No. <b>22-03-0048</b>
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TIN : <b>000-329-993-000</b>	Mode of Procurement: <b>Public Bidding</b>

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Date of Delivery:	Payment Term:

Stock No.	Unit	Description	Quantity	Unit Cost	Amount
		<u>Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) &amp; License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University</u>  <u>Anti-Ransomware</u> Ransomware File Protection 30 (CryptoGuard) Automatic File Recovery (CryptoGuard) Disk and Boot Record Protection (WipeGuard) <u>Deep Learning</u> Deep Learning Malware Detection Deep Learning Potentially Unwanted Applications (PUA) Blocking False Positive Suppression Live Protection <u>Application Lockdown</u> Web Browsers (including HTA) Web Browser Plugins Java Media Applications Office Applications	Balance Forwarded		₱2,092,519.00
				<u>References:</u> BAC Sol# GD 2022-01-003 PR# 21-01-0011 Ref# 8359404	

(Total Amount in Words)

**₱2,092,519.00**

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President

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Accountant IV

ORS/BURS No.: \_\_\_\_\_  
Amount: \_\_\_\_\_



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TIN : 000-329-993-000	Mode of Procurement: Public Bidding

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Date of Delivery:	Payment Term:

Stock No.	Unit	Description	Quantity	Unit Cost	Amount
		<u>Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) &amp; License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University</u>  <u>Respond Investigate and Remove</u> Root Cause Analysis Synchronized Security Heartbeat <u>Email Notifications</u> Malware Propagation alert Outdated equipment alert Failed task alert Must be compatible and can be integrated with the existing cybersecurity firewall appliance of the university <u>Winning bidder must install and activate the licenses on the date of expiration, September 4, 2022</u>	Balance Forwarded		₱2,092,519.00
license		<u>Sophos XG430 Xstream Protection (1 Year)</u> <u>Baseline Firewall Features:</u> General Management Firewall, Networking & Routing	1		<u>References:</u> BAC Sol# GD 2022-01-003 PR# 21-01-0011 Ref# 8359404

(Total Amount in Words)

**₱2,092,519.00**

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President

Conforme:

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MARCH 30 2022

Date

Funds Available:

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Date of Delivery:	Payment Term:

Stock No.	Unit	Description	Quantity	Unit Cost	Amount
		<u>Supply, Delivery, Installation and Configuration of Cloud-based</u> <u>Anti-Virus Software (500 Licenses) &amp; License Renewal of Existing</u> <u>Firewall/Cybersecurity Gateway Solution of the University</u>  <u>Traffic Shaping &amp; Quotas</u> <u>Wireless Protection &amp; Control</u> <u>Authentication</u> <u>User Self-Service Portal</u> <u>Base VPN Options</u> <b>Network Protection Features:</b> <u>Intrusion Prevention (IPS)</u> <u>ATP and Security Heartbeat</u> <u>Remote Ethernet Device (RED) VPN</u> <u>Clientless VPN</u> <b>Web Protection</b> <u>Web protection and Control</u> <u>Application Protection and Control</u> <u>Web and App Traffic Shaping</u> <b>Web Server Protection</b> <u>Web Application Firewall Protection</u>	Balance Forwarded	₱2,092,519.00	
					<i>References:</i> <i>BAC Sol# GD 2022-01-003</i> <i>PR# 21-01-0011</i> <i>Ref# 8359404</i>

(Total Amount in Words)	₱2,092,519.00
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President

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Signature over Printed Name of Supplier

MARCH 30, 2022  
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ORS/BURS No.: \_\_\_\_\_  
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Address: #5 Ideal St. Cor. McCollough Brgy. Addition Hills, Mandaluyong City	Date: <b>March 22, 2022</b>
TIN : 000-329-993-000	Mode of Procurement: <b>Public Bidding</b>

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Date of Delivery:	Payment Term:

Stock No.	Unit	Description	Quantity	Unit Cost	Amount
		<p><u>Supply, Delivery, Installation and Configuration of Cloud-based Anti-Virus Software (500 Licenses) &amp; License Renewal of Existing Firewall/Cybersecurity Gateway Solution of the University</u></p> <p><b>Logging Report</b></p> <p><b>Warranty &amp; Support: 12 months</b></p> <p>Hardware warranty</p> <p>Phone/email and onsite support within business hours (8x5)</p> <p>FREE Security Updates &amp; Patches</p> <p>FREE Software Features Updates &amp; Upgrades</p> <p>Bidder shall submit Certificate of warranty and support.</p> <p>Bidder shall submit Certificate of Site Inspection issued by the Director of MISO. A site inspection certificate will only be issued to the bidder(s) who procured bid documents.</p> <p>Winning bidder must install and activate the licenses on the date of expiration, April 18, 2022</p>		<b>Balance Forwarded</b>	₱2,092,519.00

Page 5 of 5

References:

BAC Sol# GD 2022-01-003

PR# 21-01-0011

Ref# 8359404

(Total Amount in Words) <b>TWO MILLION NINETY-TWO THOUSAND FIVE HUNDRED NINETEEN PESOS</b>	<b>₱2,092,519.00</b>
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AND 00/100 ONLY

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Very truly yours,

**BERT J. TUGA**  
President

Conforme:

Signature over Printed Name of Supplier

MARCH 30, 2022  
Date

Funds Available:

**RONNIE B. PAGAL**  
Accountant IV

ORS/BURS No.: 02-01101101-2022-03-0426  
Amount: 2,092,519 -